

Terry Marion's House Hunting Guide:

Ads In Press or Magazines: If you see an advertisement for a home that looks interesting, call the agent and ask for the price, or call me. Tell the agent that Terry Marion is helping you find a home. If the home is in your price range, obtain the address and, if available, the MLS number. I'll send you the listing information if you so request.

For Sale Signs: If you see a For Sale sign by another company on a home and you want to know the price, call the telephone number on the sign. Tell the person that answers the phone that you are working with Terry Marion, and would just like to know the price of the house. If the home is in your price range, obtain the MLS number if it's available. I'll send you the listing information if you so request.

For Sale By Owners: Call them directly and ask for details. If you find a home that you would like to buy, I will prepare the offer for you and do all the negotiating with the seller on your behalf. Because the property was not listed, I will charge the seller the commission.

Open Houses: On weekends visit open houses held by other Realtors. When you walk in the door, tell them you're working with Terry Marion.

Home Study - Do Your Homework! Study the listings that I mail you.

Drive by. Check out neighbourhoods. Then call me to make arrangements to show you any homes that you want to see inside.

Call me For Appointments: Never call the owner of a listed property directly. We must work through the listing Realtor. Never look at a house with another Realtor without talking to me first with the exception of open houses. Remember, it's customary to give the seller 24-hours of notice for a showing because they need time to prepare the home and be "out of the way."

What to Say: Always tell other agents that you're working with Terry Marion. You will then be given the information without having to answer lots of questions and they won't pester you.

For assistance in buying a home please contact:

Terry Marion

Realtor

Prudential Sterling Realty

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